

Constantin CROITORU

Address: 81, CLUJ Street, sector 1, 011492 Bucureşti, România Telephone: (0040) 727.333.130 E – mail: c.croitoru@sodinal.com

Personal data

Date and place of birth: April 27, 1955, Techirghiol town, Constanţa county **Civil status :** Married, one child. **Nationality:** Romanian.

Professional Background

| Since 2004 Manager of international research contracts with AVEX Group and SPINDAL – AEB Group. Since 2003 Research-development Manager of SODINAL Wine & Beverage Division of AVEX Group, specialized in consultancy, testing, promotion and distribution of enological products and equipment for the wine-making industry. On secondment to the Institute for Food Research (I.C.A.) Bucureşti. Trainer for the young employees specialization hired by the company. Since 2002 Senior (Ist degree) scientific researcher at the I.C.A. In charge with national contracts for applied research with SODINAL Wine & Beverage Division (period 01.01.2002 – 31.12.2003). 1999 – 2002 IInd degree scientific researcher at the I.C.A. Responsible for national contracts of applied research at SODINAL Wine & Beverage Division; coordinator of graduation paper (in 2000) and associate professor (in 2001) within the program "Les produits biologiques et leur influence sur la qualité et la commercialisation des vins", specialization "Connaissance et Commerce International des Vins", E.N.E.S.A. Dijon and C.F.P.P.A. Beaune (France) & Brighton College of Technology (U.K.). 1990 – 1999 IIIrd degree scientific researcher at the I.C.A. Supervisor of the research team within VINVICO S.A Constanţa (1990 – 1995); in charge with national contracts of applied research and consultancy with the FRUVIMED Medgidia company (1995 – 1998); consultant-expert at | Since 2010 | Professor at « Bioterra » University on Enology and wine and wine legislation. Associated Member of The Romanian Academy of Agricultural and Forestry Sciences. |
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| 1982 Trainee at the wine-growing and wine-making VINVICO Company of Constanta. | 1982 – 1987 | Coordinator of the wine-making campaigns in Ostrov, Oltina and Murfatlar vineyards. |
| | 1982 | Trainee at the wine-growing and wine-making VINVICO Company of Constanţa. |

National and international professional education

2000 Higher Certificate in Wines, Spirits and Liqueurs, the Wine and Spirit Education Trust, UK.

- **1998** Ph.D. in Technologies and equipment in the food industry specialization Enology, with the thesis "Research works on optimization of processes of de-acidifying of musts and wines in view of improving their quality", "Dunărea de Jos" University of Galați.
- **1993** D.E.S.S. (advanced graduate diploma) "Connaissance et Commerce International des Vins", E.N.E.S.A. Dijon and C.F.P.P.A. Beaune (France) & Brighton College of Technology (U.K.).
- **1982** Engineer, graduate of the Faculty of Technology and Chemistry of Food Products, full-time courses of lectures, specialization Oenology and Fermentative Technologies, "Dunărea de Jos" University of Galați.

National and International Certificates

- **2007** International Certificate "Degustation. Analyse sensorielle des vins", for reconfirmation as expert taster, issued by the Faculty of Oenology of the Bordeaux II University.
- 2002 Certificate of graduation from the regional seminar "International Marketing", I.N.D.E Bucuresti / Agence de la Francophonie de Paris, Projet FRANCODE.
 Certificate of graduation from the regional seminar "Négociations commerciales multilatérales", I.N.D.E Bucuresti / Agence de la Francophonie de Paris, Projet FRANCODE.

Professional achievements and performances

Books as single author

- "Treaty of oenological science and engineering. Products for winemaking and maturation", ISBN 978-973-720-233-8 / 978-973-720-232-1, AGIR Publishing House, 2009.
- "Acidity reduction of musts and wines. Biological, chemical, physico-chemical and physical methods and procedures", ISBN 973-720-001-2, AGIR Publishing House, 2005.

Participations with papers at international symposiums and congresses (as single author)

- 3 participations in the World Congress of the International Organization of Vine and Wine (O.I.V.) (2007, 2008, 2009).
- 3 consecutive participations in the International Oenology Symposium of Bordeaux (1999, 2003, 2007).
- 2 participations in the World Congress "In Vino Analityca Scientia" (2003, 2007).
- Participation in the Third International Symposium "Wine & Health" (2007) and in the First International Congress "Wine Active Compounds" (2008).

Papers published in prestigious specialty journals (as single author)

- 2 articles in the publication "Revue Francaise d'Oenology".
- 2 articles in the publication "Revues des Oenologues".

Author and main co-author in the preparation of the following professional projects:

- 12 new validated products and pending validation.
- 20 new technologies and technological processes already developed.
- 10 international research contracts in the position of project manager.
- 229 research papers communicated and published grouped into 12 topic volumes of which 30 papers in foreign volumes and publications.
- 58 themes and national research contracts completed and grouped into 8 topic volumes.
- 6 national symposiums with international participation organized annually for the Romanian wine producers.

Titles held in national and international institutions

- Foreign correspondent member of the international publication "Revue des Oenologues" (since June 2009).
- Expert of Romania at the O. I. V. (since 2008).
- Member in the international panels of judges for evaluation of books and monographs competing for the Annual awards granted by the O. I. V. (since 2008).
- Expert juror and panel president in 14 international contests of wines and spirits tasting (since 2004).
- Member in the Scientific Boards of the national publications "Wine Industry" (2006 2007) and "Wine & Spirit Club", currently, "Romanian Wine Art" (since 2008).
- Member of the Scientific Secretariat of the I. C. A. (since 1998).
- Member of the College for Scientific appraisal and of the editing team of the international publication "Food Sciences and Technologies" (1996 1998).
- Editor and co-editor of the Romanian technical and scientific publications "Information Bulletin for the Food Industry" (1985 1990) and "Food Sciences and technologies" (since 1996 1998).

Affiliations with national and international bodies and institutions

- Member of the American Society of Enology and Viticulture (since April 2009).
- Member of the New York Academy of Science (since February 2009).
- Member of the International Circle of Wine Writers (since 2008).
- Member of AGIR (since 2010).
- Foundation member of ASIAR (Association of Romanian Food Industry Specialists) (since 2009).
- Member of Romania Group of Research, Development and Innovation Experts (since 2008).

National and international prizes and awards

- Excellence diploma (in 2009) and diploma for Chemical engineering (in 2009) awarded by AGIR
- Mentioned in the Encyclopaedia of Romanian Personalities, by the Hübners Who is Who (in 2008).
- Double Prize-winner of the Award of the O.I.V. Oenology section (in 2007 and 2010).
- Nominated at the 2006 "Dumitru MOŢOC" Award, granted by the Food Industry Department of The Academy of Agricultural and Forestry Sciences.

Foreign languages known

• French (DALF diploma): advanced, fluent. • English: intermediate, conversational. • Italian: beginner.

Area of expertise

Oenology, Fermentative and food biotechnologies, Sensorial analysis of wines, spirits, and food, Food Sciences (nutrition, microbiology, enogastronomy,...) and marketing of wines and spirits.

Alan